Project BI KAMAR

Goal:

Create a BI solution where the KAMAR managers can have a complete vision of their sales, providing enough information about their sales, clients, and products.

Milestones:

* Processes Identification and Definition
* Facts and Dimensions Definition
* Data of Facts and Dimensions
* Sources Definition
* ETL Process for Each Source
* User Interface
* Graphics Interface
* Statistical Reports
* Machine Learning Reports

**Processes Identification and Definition**

Only the process of sales will be into the scope of this project.

The most important data about sales, will be:

* Profit
* Quantity
* Discounts
* Total

One feature of the system will be the identification and analysis of similar products with different sales volume.

For all sales, the following data will be analyzed:

* Products
* Clients

**Products**

From each sale, the following data of products will be analyzed:

* Group
* Line
* Manufacturer
* Distributor

**Clients**

* Region